DIR-CPO-5803

Appendix B

Rev. 2/17



HUB Subcontracting Plan (HSP) QUICK CHECKLIST

While this HSP Quick Checklist is being provided to merely assist you in readily identifying the sections of the HSP form that you will need to complete, it is very important that you adhere to the instructions in the HSP form and instructions provided by the contracting agency.

\triangleright	If you will be awarding \underline{all} of the subcontracting work you have to offer under the contract to \underline{only} Texas certified HUB vendors, complete:
	Section 1 - Respondent and Requisition Information
	Section 2 a Yes, I will be subcontracting portions of the contract.
	Section 2 b List all the portions of work you will subcontract, and indicate the percentage of the contract you expect to award to Texas certified HUB vendors.
	Section 2 c Yes
	Section 4 - Affirmation
	■ GFE Method A (Attachment A) - Complete an Attachment A for each of the subcontracting opportunities you listed in Section 2 b.
>	If you will be subcontracting any portion of the contract to Texas certified HUB vendors and Non-HUB vendors, and the aggregate percentage of all the subcontracting work you will be awarding to the Texas certified HUB vendors with which you do not have a continuous contract* in place for more than five (5) years meets or exceeds the HUB Goal the contracting agency identified in the "Agency Special Instructions/Additional Requirements", complete:
	☐ Section 1 - Respondent and Requisition Information
	Section 2 a Yes, I will be subcontracting portions of the contract.
	Section 2 b List all the portions of work you will subcontract, and indicate the percentage of the contract you expect to award to Texas certified HUB vendors
	and Non-HUB vendors.
	Section 2 c No
	Section 2 d Yes
	☐ Section 4 - Affirmation
	GFE Method A (Attachment A) - Complete an Attachment A for each of the subcontracting opportunities you listed in Section 2 b.
>	If you will be subcontracting any portion of the contract to Texas certified HUB vendors and Non-HUB vendors or only to Non-HUB vendors, and the aggregate percentage of all the subcontracting work you will be awarding to the Texas certified HUB vendors with which you do not have a continuous contract* in place for more than five (5) years does not meet or exceed the HUB Goal the contracting agency identified in the "Agency Special Instructions/Additional Requirements", complete:
	☐ Section 1 - Respondent and Requisition Information
	Section 2 a Yes, I will be subcontracting portions of the contract.
	Section 2 b List all the portions of work you will subcontract, and indicate the percentage of the contract you expect to award to Texas certified HUB vendors and Non-HUB vendors.
	Section 2 c No
	Section 2 d No
	Section 4 - Affirmation
	GFE Method B (Attachment B) - Complete an Attachment B for each of the subcontracting opportunities you listed in Section 2 b.
>	If you will not be subcontracting any portion of the contract and will be fulfilling the entire contract with your own resources (i.e., employees, supplies, materials and/or equipment), complete:
	Section 1 - Respondent and Requisition Information
	Section 2 a No, I will not be subcontracting any portion of the contract, and I will be fulfilling the entire contract with my own resources. Section 3 - Self Performing Justification
	Section 4 - Affirmation

*Continuous Contract: Any existing written agreement (including any renewals that are exercised) between a prime contractor and a HUB vendor, where the HUB vendor provides the prime contractor with goods or service, to include under the same contract for a specified period of time. The frequency the HUB vendor is utilized or paid during the term of the contract is not relevant to whether the contract is considered continuous. Two or more contracts that run concurrently or overlap one another for different periods of time are considered by CPA to be individual contracts rather than renewals or extensions to the original contract. In such situations the prime contractor and HUB vendor are entering (have entered) into "new" contracts.



HUB Subcontracting Plan (HSP)

In accordance with Texas Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, all respondents, including State of Texas certified Historically Underutilized Businesses (HUBs) must complete and submit this State of Texas HUB Subcontracting Plan (HSP) with their response to the bid requisition (solicitation).

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Texas Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the 2009 State of Texas Disparity Study. The statewide HUB goals defined in 34 Texas Administrative Code (TAC) §20.284 are:

- 11.2 percent for heavy construction other than building contracts,
- 21.1 percent for all building construction, including general contractors and operative builders' contracts,
- 32.9 percent for all special trade construction contracts,
- · 23.7 percent for professional services contracts,
- 26.0 percent for all other services contracts, and

SECTION 1: RESPONDENT AND REQUISITION INFORMATION

b. Is your company a State of Texas certified HUB? ☐ - Yes

DIR-CPO-TMP-579

Point of Contact:

E-mail Address:

Requisition #:

Respondent (Company) Name: Phoenix Business Inc.

rfpteam@phoenixteam.com

21.1 percent for commodities contracts.

- - Agency Special Instructions/Additional Requirements - -

In accordance with 34 TAC §20.285(d)(1)(D)(iii), a respondent (prime contractor) may demonstrate good faith effort to utilize Texas certified HUBs for its subcontracting opportunities if the total value of the respondent's subcontracts with Texas certified HUBs meets or exceeds the statewide HUB goal or the

	agency specific HUB goal, whichever is higher. When a respondent uses this method to demonstrate good faith effort, the respondent must identify the HUBs with which it will subcontract. If using existing contracts with Texas certified HUBs to satisfy this requirement, only the aggregate percentage of the contracts expected to be subcontracted to HUBs with which the respondent does not have a continuous contract* in place for more than five (5) years shall qualify for meeting the HUB goal. This limitation is designed to encourage vendor rotation as recommended by the 2009 Texas Disparity Study.						
=							

Derik M. Simovart, Proposal Manager / Contracts Manager

State of Texas VID #: 364217363000

(941) 349-6565

(mm/dd/yyyy)

Bid Open Date: 11/27/2023

Phone #:

Fax #:

(310) 779-9132

Enter your company's name here: Phoenix Business Inc. Requisition #: DIR-CPO-TMP-579

SECTION 2: RESPONDENT'S SUBCONTRACTING INTENTIONS

After dividing the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, and taking into consideration the scope of work to be performed under the proposed contract, including all potential subcontracting opportunities, the respondent must determine what portions of work, **including contracted staffing, goods and services will be subcontracted**. Note: In accordance with 34 TAC §20.282, a "Subcontractor" means a person who contracts with a prime contractor to work, to supply commodities, or to contribute toward completing work for a governmental entity.

- a. Check the appropriate box (Yes or No) that identifies your subcontracting intentions:
 - ☑ Yes, I will be subcontracting portions of the contract. (If Yes, complete Item b of this SECTION and continue to Item c of this SECTION.)
 - □ No, I will not be subcontracting any portion of the contract, and I will be fulfilling the entire contract with my own resources, including employees, goods and services. (If No, continue to SECTION 3 and SECTION 4.)
- b. List all the portions of work (subcontracting opportunities) you will subcontract. Also, based on the total value of the contract, identify the percentages of the contract you expect to award to Texas certified HUBs, and the percentage of the contract you expect to award to vendors that are not a Texas certified HUB (i.e., Non-HUB).

		HU	Bs	Non-HUBs
Item #	Subcontracting Opportunity Description	Percentage of the contract expected to be subcontracted to HUBs with which you do not have a continuous contract* in place for more than five (5) years.	Percentage of the contract expected to be subcontracted to HUBs with which you have a continuous contract* in place for more than five (5) years.	Percentage of the contract expected to be subcontracted to non-HUBs.
1	IT Services	26 %	%	%
2		%	%	%
3		%	%	%
4		%	%	%
5		%	%	%
6		%	%	%
7		%	%	%
8		%	%	%
9		%	%	%
10		%	%	%
11		%	%	%
12		%	%	%
13		%	%	%
14		%	%	%
15		%	%	%
	Aggregate percentages of the contract expected to be subcontracted:	26 %	%	%

(Note: If you have more than fifteen subcontracting opportunities, a continuation sheet is available online at https://www.comptroller.texas.gov/purchasing/vendor/hub/forms.php).

c.	Check the appropriate bo	ox (Yes or No)	that indicates w	hether you will	be using only	Texas certified	l HUBs to per	rform <u>all</u> of	the subcontracting of	opportunities
	you listed in SECTION 2,	, Item b.								

	/							
N	- Yes (If Yes or	ontinue to SECTION 4	l and complete an "l	HSP Good Faith Effo	rt - Method A (Attachmer	nt A)" for each of the	subcontracting opport	unities you listed

d. Check the appropriate box (Yes or No) that indicates whether the aggregate expected percentage of the contract you will subcontract with Texas certified HUBs with which you do not have a continuous contract in place with for more than five (5) years, meets or exceeds the HUB goal the contracting agency identified on page 1 in the "Agency Special Instructions/Additional Requirements."

- <i>Yes</i> ((If Yes, continue to	SECTION 4 and com	plete an "HSP Go	ood Faith Effort -	Method A (Attachmen	A)" for each of the	he subcontracting o	opportunities y	ou listed.)

*Continuous Contract: Any existing written agreement (including any renewals that are exercised) between a prime contractor and a HUB vendor, where the HUB vendor provides the prime contractor with goods or service under the same contract for a specified period of time. The frequency the HUB vendor is utilized or paid during the term of the contract is not relevant to whether the contract is considered continuous. Two or more contracts that run concurrently or overlap one another for different periods of time are considered by CPA to be individual contracts rather than renewals or extensions to the original contract. In such situations the prime contractor and HUB vendor are entering (have entered) into "new" contracts.

⁻ No (If No, continue to Item d, of this SECTION.)

⁻ No (If No, continue to SECTION 4 and complete an "HSP Good Faith Effort - Method B (Attachment B)" for each of the subcontracting opportunities you listed.)

Enter your company's name here: Phoenix Business Inc. Requisition #: DIR-CPO-TMP-579

SECTION 2: RESPONDENT'S SUBCONTRACTING INTENTIONS (CONTINUATION SHEET)

This page can be used as a continuation sheet to the HSP Form's page 2, Section 2, Item b. Continue listing the portions of work (subcontracting opportunities) you will subcontract. Also, based on the total value of the contract, identify the percentages of the contract you expect to award to Texas certified HUBs, and the percentage of the contract you expect to award to vendors that are not a Texas certified HUB (i.e., Non-HUB).

		HU	JBs	Non-HUBs	
Item #	Subcontracting Opportunity Description	Percentage of the contract expected to be subcontracted to HUBs with which you do not have a continuous contract* in place for more than five (5) years.	Percentage of the contract expected to be subcontracted to HUBs with which you have a continuous contract* in place for more than five (5) years.	Percentage of the contract expected to be subcontracted to non-HUBs.	
16		%	%	%	
17		%	%	%	
18		%	%	%	
19		%	%	%	
20		%	%	%	
21		%	%	%	
22		%	%	%	
23		%	%	%	
24		%	%	%	
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33		%	%	%	
34		%	%	%	
35		%	%	%	
36		%	%	%	
37		%	%	%	
38		%	%	%	
39		%	%	%	
40		%	%	%	
41		%	%	%	
42		%	%	%	
43		%	%	%	
	Aggregate percentages of the contract expected to be subcontracted:	26 %	%	%	

*Continuous Contract: Any existing written agreement (including any renewals that are exercised) between a prime contractor and a HUB vendor, where the HUB vendor provides the prime contractor with goods or service under the same contract for a specified period of time. The frequency the HUB vendor is utilized or paid during the term of the contract is not relevant to whether the contract is considered continuous. Two or more contracts that run concurrently or overlap one another for different periods of time are considered by CPA to be individual contracts rather than renewals or extensions to the original contract. In such situations the prime contractor and HUB vendor are entering (have entered) into "new" contracts.

Enter your company's name here: Phoenix Business Inc.	Requisition #: DIR-CPO-TMP-579
SECTION 3: SELF PERFORMING JUSTIFICATION (If you responded "No" to SECTION 2	
esponded "No" to SECTION 2, Item a, in the space provided below explain how your connaterials and/or equipment.	npany will perform the entire contract with its own employees, sup
ECTION 4: AFFIRMATION	

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP is true and correct. Respondent understands and agrees that, if awarded any portion of the requisition:

- The respondent will provide notice as soon as practical to all the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor for the awarded contract. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity they (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.
- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report PAR) to the contracting agency, verifying its
 compliance with the HSP, including the use of and expenditures made to its subcontractors (HUBs and Non-HUBs). (The PAR is available at
 https://www.comptroller.texas.gov/purchasing/docs/hub-forms/ProgressAssessmentReportForm.xls).
- The respondent must seek approval from the contracting agency prior to making any modifications to its HSP, including the hiring of additional or different
 subcontractors and the termination of a subcontractor the respondent identified in its HSP. If the HSP is modified without the contracting agency's prior approval,
 respondent may be subject to any and all enforcement remedies available under the contract or otherwise available by law, up to and including debarment from all
 state contracting.
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are being performed and must provide documentation regarding staffing and other resources.

Signature on File	Hanif Sarangi	President	1/24/2025
Signature	Printed Name	Title	Date (mm/dd/yyyy)

Reminder:

- If you responded "Yes" to SECTION 2, Items c or d, you must complete an "HSP Good Faith Effort Method A (Attachment A)" for <u>each</u> of the subcontracting opportunities you listed in SECTION 2, Item b.
- If you responded "No" SECTION 2, Items c and d, you must complete an "HSP Good Faith Effort Method B (Attachment B)" for <u>each</u> of the subcontracting opportunities you listed in SECTION 2, Item b.

HSP Good Faith Effort - Method A (Attachment A)

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	Requisition #	#: DIR-CPO-T	MP-579				
MPORTANT: If you responded "Yes" to SECTION 2, Items c or d of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method A (Attachment A)" for each of the subcontracting opportunities you listed in SECTION 2, Item b of the completed HSP form. You may photo-copy this page or download the form at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/hub-sbcont-plan-gfe-achm-a.pdf							
SECTION A-1: SUBCONTRACTING OPPORTUNITY							
Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing the attachment. IT Services The subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing the attachment. IT Services							
SECTION A-2: SUBCONTRACTOR SELECTION List the subcontractor(s) you selected to perform the subcontracting opportunity you listed above in SECTION A-1. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Employer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at https://mvcpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "A" signifies that the company is a Texas certified HUB.							
Texas certified HUB	Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.	Approximate Dollar Amount	Expected Percentage of Contract				
	nity you listed above in ployer Identification Nur/hen searching for Texas - Historically Underutilisignifies that the compan	I of the completed HSP form, you must submit a clisted in SECTION 2, Item b of the completed Hocs/hub-forms/hub-sbcont-plan-gfe-achm-a.pdf listed in SECTION 2, Item b, of the completed HSP listed in SECTION 2, Item b, of the completed HSP nity you listed above in SECTION A-1. Also identify ployer Identification Number (EIN), the approximate the searching for Texas certified HUBs and verifying - Historically Underutilized Business (HUB) Dissignifies that the company is a Texas certified HUB. Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN,	I of the completed HSP form, you must submit a completed "HSP Good listed in SECTION 2, Item b of the completed HSP form. You may pocs/hub-forms/hub-sbcont-plan-gfe-achm-a.pdf listed in SECTION 2, Item b, of the completed HSP form for which you not see that the company is a Texas certified HUB. Texas certified HUB Texas viii or federal EIN I of the completed HSP form for which you not enter Social Security Whether they are a ployer Identification Number (EIN), the approximate dollar value of the searching for Texas certified HUBs and verifying their HUB status, in Historically Underutilized Business (HUB) Directory Search losing if it is a Texas viii or federal EIN Texas VID or federal EIN I onterer Social Security Numbers. If you do not know their VID / EIN. Approximate Dollar Amount				

The Evolvers Group ✓ Yes □- No | 17529601464 26 % 520,000 \$ % - Yes ☐-No \$ ☐- No % ☐- Yes \$ - Yes % □ - No \$ % - Yes ☐- No \$ - Yes □- No % - Yes \$ ☐- No % \$ % - Yes ☐- No \$ % - Yes ☐- No \$ - Yes ☐- No % \$ - Yes % ☐- No \$ % - Yes ☐- No \$ - Yes ☐- No % \$ % ☐- No - Yes \$ % - Yes ☐- No \$ % - Yes ☐- No \$ % - Yes □- No \$ - Yes % □- No \$ % - Yes □- No \$ % - Yes ☐- No \$ % - Yes ☐- No \$ % - Yes □- No \$ - Yes ☐- No

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to <u>all</u> the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity they (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract <u>no later than ten (10) working days</u> after the contract is awarded.

Docusign Envelope ID: 9AD1BE82-6A64-4930-9305-5064963A5F05

HSP Good Faith Effort - Method B (Attachment B)

- The Good Faith Enert Mothed	Rev. 2/17
Enter your company's name here: Phoenix Business Inc.	Requisition #: DIR-CPO-TMP-579
IMPORTANT: If you responded " No " to SECTION 2 , Items c and d of the completed H Method B (Attachment B)" for <u>each</u> of the subcontracting opportunities you listed in SECTION 2 , page or download the form at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/hub-sbc	Item b of the completed HSP form. You may photo-copy this
SECTION B-1: SUBCONTRACTING OPPORTUNITY Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, completing the attachment.	Item b, of the completed HSP form for which you are
Item Number: Description:	
SECTION B-2: MENTOR PROTÉGÉ PROGRAM	
If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting is subcontractor to perform the subcontracting opportunity listed in SECTION B-1 , constitutes a good specific portion of work.	,
Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion	of work you listed in SECTION B-1 to your Protégé.
☐ - Yes (If Yes, continue to SECTION B-4.)	
□ - No / Not Applicable (If No or Not Applicable, continue to SECTION B-3 and SECTION B-4.)	
SECTION B-3: NOTIFICATION OF SUBCONTRACTING OPPORTUNITY	
When completing this section you <u>MUST</u> comply with items <u>a</u> , <u>b</u> , <u>c</u> and <u>d</u> , thereby demonstrating y trade organizations or development centers about the subcontracting opportunity you listed in information regarding the location to review plans and specifications, bonding and insurance req When sending notice of your subcontracting opportunity, you are encouraged to use the attached HU	SECTION B-1. Your notice should include the scope of work, uirements, required qualifications, and identify a contact person.

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs <u>and</u> trade organizations or development centers. Also, be mindful that a working day is considered a normal business day of a state agency, not including weekends, federal or state holidays, or days the agency is declared closed by its executive officer. The initial day the subcontracting opportunity notice is sent/provided to the HUBs <u>and</u> to the trade organizations or development centers is considered to be "day zero" and does not count as one of the seven (7) working days.

online at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/HUBSubcontracting/Opportunity/NotificationForm.pdf.

- a. Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to you submitting your bid response to the contracting agency. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "A" signifies that the company is a Texas certified HUB.
- **b.** List the <u>three (3)</u> Texas certified HUBs you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Texas Vendor Identification (VID) Number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	Texas VID (Do not enter Social Security Numbers.)	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?	
			- Yes	☐ - No
			- Yes	☐ - No
			Yes	☐ - No

- **c.** Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to two (2) or more trade organizations or development centers in Texas to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency. A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at https://www.comptroller.texas.gov/purchasing/vendor/hub/resources.php.
- d. List two (2) trade organizations or development centers you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
		Yes No
		☐ - Yes ☐ - No

HSP Good Faith Effort - Method B (Attachment B) Cont.

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	ether they are a Texas cer dollar value of the work ng their HUB status, ensur Directory Search locat
Item Number: Description: Description: List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in SECTION B-1. Also identify when HUB and their Texas Vendor Identification (VID) Number or federal Emplioyer Identification Number (EIN), the approximate of subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "A" signifies that the company is a Texas certified HUB. Company Name Texas certified HUB Texas vid or federal EIN leave their vid / EIN, leave their vid /	ether they are a Texas cer dollar value of the work ng their HUB status, ensur Directory Search locat Approximate Collar Amount Expect Percenta
List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in SECTION B-1. Also identify when HUB and their Texas Vendor Identification (VID) Number or federal Emplioyer Identification Number (EIN), the approximate of subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "A" signifies that the company is a Texas certified HUB. Company Name Texas certified HUB Texas viD or federal EIN bo not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN leave their VID / EIN leave their VID / EIN security Numbers.	ether they are a Texas cer dollar value of the work ng their HUB status, ensur Directory Search locat Approximate Collar Amount Expect Percenta
HUB and their Texas Vendor Identification (VID) Number or federal Emplioyer Identification Number (EIN), the approximate of subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp . HUB status code "A" signifies that the company is a Texas certified HUB. Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN status code "A" signifies that the company is a Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN, leave their VID / EIN, leave their VID / EIN status code "A" signifies that the company is a Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN, leave their VID / EIN status code "A" signifies that the company is a Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN, leave their VID / EIN status code "A" signifies that the company is a Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN status code "A" signifies that the company is a Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN status code "A" signifies that the company is a Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN status code "A" signifies that the company is a Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN status code "A" signifies that the company is a Texas VID or federal EIN Do not enter Soci	dollar value of the work ng their HUB status, ensur Directory Search locat Approximate Dollar Amount Expect Percentage
Company Name Texas certified HUB Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.	Dollar Amount Percentag
□-Yes □-No \$	
□ - Yes □ - No \$	
□ - Yes □ - No \$	
□ - Yes □ - No \$	
□ - Yes □ - No \$	
□ - Yes □ - No \$	
□-Yes □-No \$	
□- Yes □ - No \$	
□-Yes □-No \$	
If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in SECTION B-1 is not a Texa justification for your selection process (attach additional page if necessary):	as certified HUB, provide

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to <u>all</u> the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract <u>no later than ten (10) working days</u> after the contract is awarded.



HUB Subcontracting Opportunity Notification Form

In accordance with Texas Gov't Code, Chapter 2161, each state agency that considers entering into a contract with an expected value of \$100,000 or more shall, before the agency solicits bids, proposals, offers, or other applicable expressions of interest, determine whether subcontracting opportunities are probable under the contract. The state agency I have identified below in **Section B** has determined that subcontracting opportunities are probable under the requisition to which my company will be responding.

34 Texas Administrative Code, §20.285 requires all respondents (prime contractors) bidding on the contract to provide notice of each of their subcontracting opportunities to at least https://exas.certified-HUBs (who work within the respective industry applicable to the subcontracting opportunity), and allow the HUBs at least seven (7) working days to respond to the notice prior to the respondent submitting its bid response to the contracting agency. In addition, at least seven (7) working days prior to submitting its bid response to the contracting agency, the respondent must provide notice of each of its subcontracting opportunities to two (2) or more trade organizations or development centers (in Texas) that serves members of groups (i.e., Asian Pacific American, Black American, Hispanic American, Native American, Woman, Service Disabled Veteran) identified in Texas Administrative Code §20.282(19)(C).

We respectfully request that vendors interested in bidding on the subcontracting opportunity scope of work identified in **Section C**, **Item 2**, reply no later than the date and time identified in **Section C**, **Item 1**. Submit your response to the point-of-contact referenced in **Section A**.

identilled in Section C, item	1. Submit your response to the point-or-contact referenced	III Section A.						
SECTION A: PRIME	CONTRACTOR'S INFORMATION							
Company Name:	Phoenix Business Inc.		State of Texas VID #	State of Texas VID #: 364217363000				
Point-of-Contact:	Derik M. Simovart, Proposal Manager /	Contracts Manag	ger Phone#	Phone #: (310) 779-9132				
E-mail Address:	rfpteam@phoenixteam.com		Fax #:	Fax #: (941) 349-6565				
SECTION B: CONTRACTING STATE AGENCY AND REQUISITION INFORMATION								
Agency Name:								
Point-of-Contact:			Phone #:					
	DIR-CPO-TMP-579		Bid Open Date:					
Requisition #.	DIT-01 0-1WI -373		bid Open bate.	(mm/dd/yyyy)				
SECTION C: SUBCON	ITRACTING OPPORTUNITY RESPONSE DUE D	DATE. DESCRIPTION	I. REQUIREMENTS AND RELATE	D INFORMATION				
	ctor's Bid Response Due Date:	,	,					
If you would like for our company to consider your company's bid for the subcontracting opportunity identified below in Item 2,								
	re must receive your bid response no later than	0	n .					
		Central Time	Date (mm/dd/yyyy)					
In accordance with 34 TAC §20.285, each notice of subcontracting opportunity shall be provided to at least three (3) Texas certified HUBs, and allow the HUBs at least seven (7) working days to respond to the notice prior to submitting our bid response to the contracting agency. In addition, at least seven (7) working days prior to us submitting our bid response to the contracting agency, we must provide notice of each of our subcontracting opportunities to two (2) or more trade organizations or development centers (in Texas) that serves members of groups (i.e., Asian Pacific American, Black American, Hispanic American, Native American, Woman, Service Disabled Veteran) identified in Texas Administrative Code, §20.282(19)(C). (A working day is considered a normal business day of a state agency, not including weekends, federal or state holidays, or days the agency is declared closed by its executive officer. The initial day the subcontracting opportunity notice is sent/provided to the HUBs and to the trade organizations or development centers is considered to be "day zero" and does not count as one of the seven (7) working days.)								
2. Subcontracting Opp	ortunity Scope of Work:							
3. Required Qualificati	ons:			Not Applicable				
4. Bonding/Insurance	Requirements:			Not Applicable				
5. Location to review p	lans/specifications:			Not Applicable				